



# Ground Ambulance & Patient Billing Advisory Committee

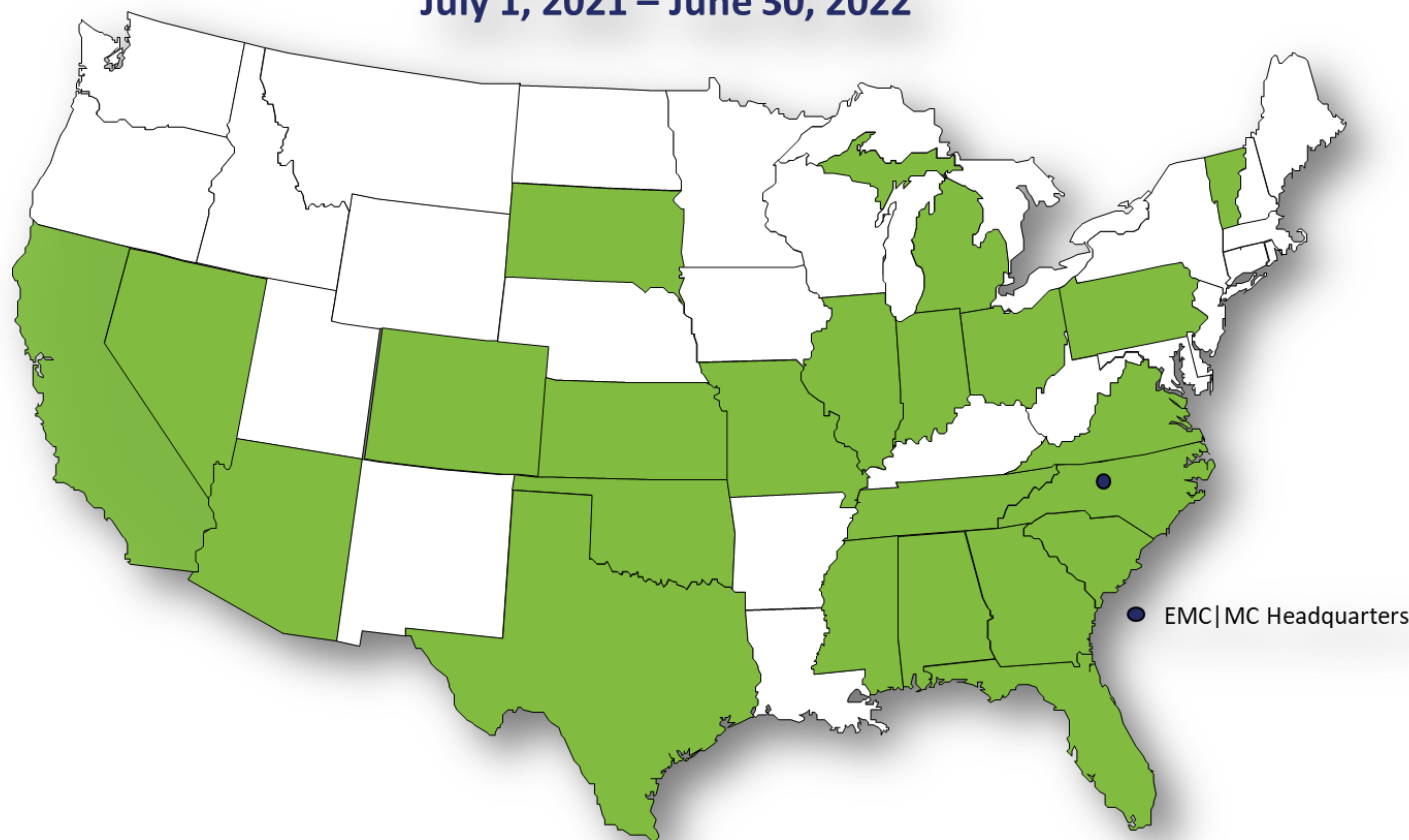
Overview of Billing Practices Among Ground Ambulance Provider Types



*Kim Stanley*

# EMS|MC

## National Footprint July 1, 2021 – June 30, 2022



Established 1996

287 Ground Ambulance  
Providers

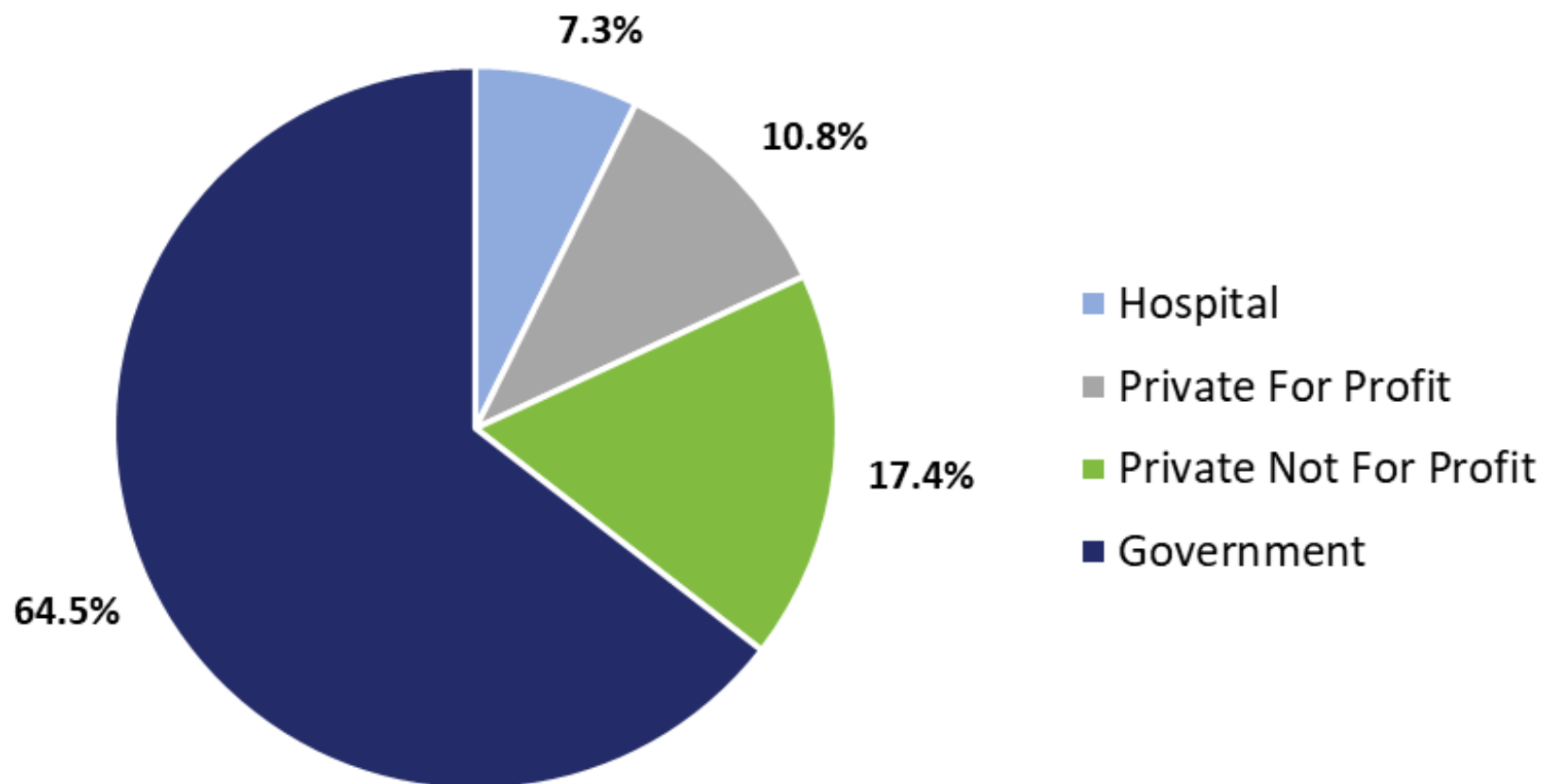
Billed 2.3M Claims

23 States Represented

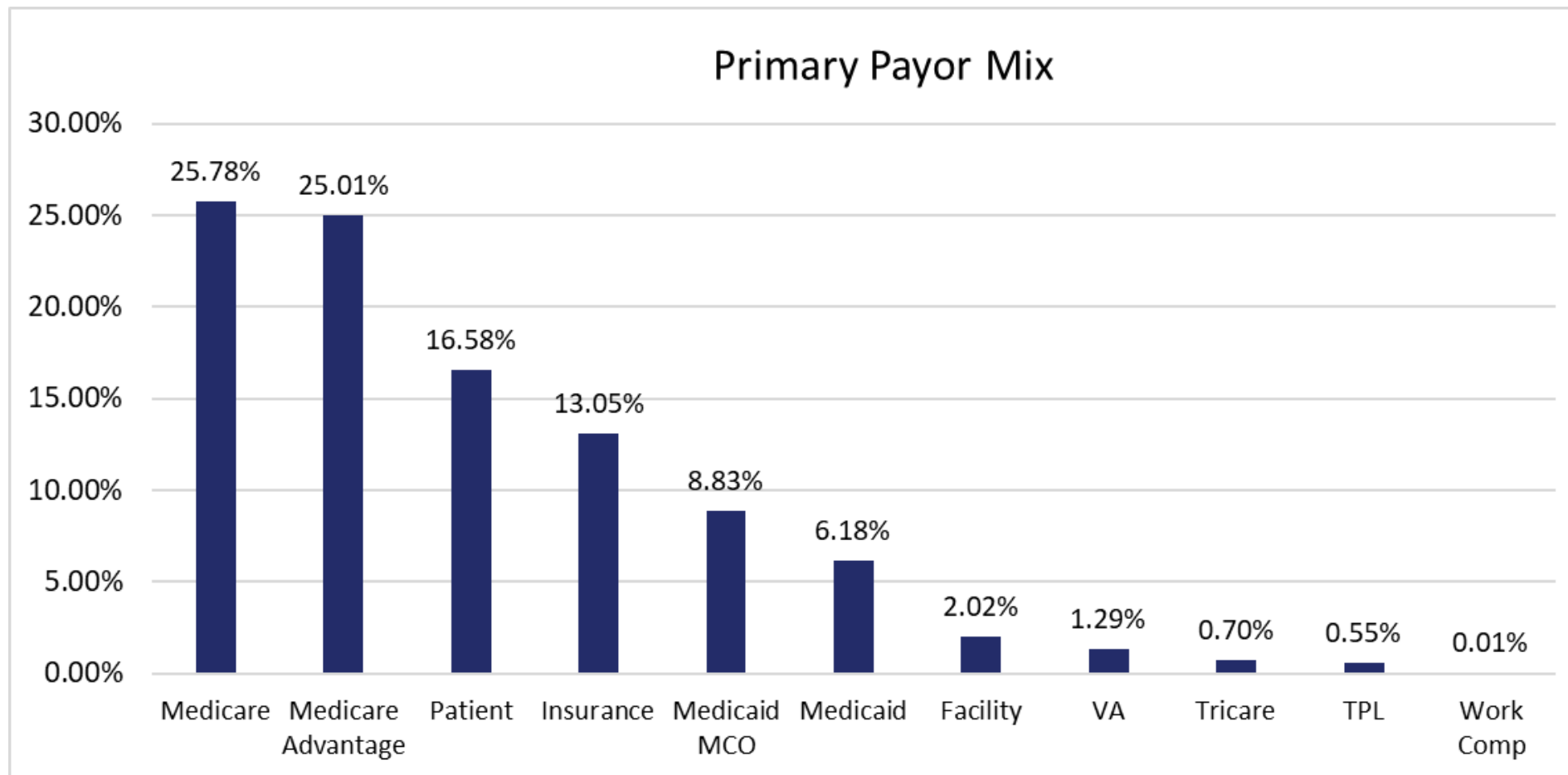
58% Rural / 42% Urban

# Demographics

Agency Designation



# Demographics



Medicare  
Combined  
50.8%

Medicaid  
Combined  
15.0%

Fee Schedule  
Based Payors  
69.82%

# Patient Invoicing

56 Clients Utilize Area Resident Programs

19 Clients Utilize Membership/Subscription Programs

110 Clients Utilize 3<sup>rd</sup> Party Collection Agencies

Financial Hardship/Charity Care Policies

Standard Invoicing Process: 30, 60, 90 Day Intervals

# Establishing Charges/Rates

Government Agencies – Determined by Elected Officials

Private Agencies – Typically Determined by Surrounding  
Government Agencies/Regulations

Hospital Agencies – Determined by Board of Directors